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Michael Watkins If you say po-tay-toe, and they say po-tah-toe, you say to-may-toe and they say to-mah-toe, you can work the whole thing out.

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Breakthrough Business Negotiation A Toolbox for Managers A Toolbox for Managers Winner of the 2002 CPR Award for Excellence in ADR (Outstanding Book Category)

business negotiation Archives - PON - Program on ...

Negotiations began in June but stalled last month over the issue of UK agricultural exports - in particular Stilton cheese. However, International Trade Secretary, Liz Truss agreed the deal in principle with her counterpart Toshimitsu Motegi after a breakthrough in talks.

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"breakthrough" On the Japanese side, Motegi said the deal - covering sectors from textiles to tech, Scotch whisky and shortbread - should take effect on Jan 1, following domestic ratification.

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Meanwhile, Egyptian president Abdel Fattah Al-Sisi has announced that he had talked with French president Emmanuel Macron and that the two of them had agreed on joint efforts to renew negotiations between Israel and the Palestinians.

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